

GEORGE S. PETKOVICH, MAI, CCIM
Senior Vice President - Pritchett, Ball & Wise, Inc.

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(404) 874-4499
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EDUCATION: 1989 University of Georgia; Bachelor of Arts in Economics
1994 Georgia State University; Master of Science, Real Estate

Education courses, exams, and seminars satisfactorily completed:

1998 Standards of Professional Practice, Part A (USPAP)
1998 Standards of Professional Practice, Part B
1998 Eminent Domain and Condemnation Appraising Seminar
1999 Advanced Income Capitalization (Course 510)
2000 Highest and Best Use and Market Analysis (Course 520)
2000 Advanced Sales Comparison and Cost Approaches (Course 530)
2001 Report Writing and Valuation Analysis (Course 540)
2001 Partial Interest Valuation (Divided)
2002 Advanced Applications (Course 550)
2004 Received the MAI designation
2005 Market Analysis and the Site to Do Business Seminar
2005 National USPAP Update
2006 Federal Land Acquisitions
2007 Instructor for Appraisal Institute Conservation Easement Seminar
2008 Valuation of Conservation Easements Certificate Program

EMPLOYMENT: 1989-1990 CB Commercial Real Estate Services; Market Researcher
1990 - 1996 Ackerman & Co.; Market Research and Retail Leasing
1996-Present Pritchett, Ball & Wise, Inc.; Appraisal, Consultation and Brokerage

EXPERIENCE: Employed in the Atlanta commercial real estate market since December 1989 in the fields of market research, brokerage and appraisal. Licensed associate broker in the state of Georgia and has negotiated and closed approximately six million dollars in real estate transactions, as an agent or principal. As an Associate at Pritchett, Ball & Wise Inc. has been involved in market studies, consultations and the appraisal of numerous parcels of real property of varying property types including:

Residential: Apartments, multifamily land, townhomes, subdivision land and single-family homes

Retail: Multi-tenant shopping centers, bank branches, fast food restaurants, service stations, other freestanding retail and commercial land

Industrial: Single and multi-tenant office warehouse and manufacturing buildings and land

Office: Appraisal of single and multi-tenant office buildings and office land.
Provided investment advisory services to a Fortune 100 client regarding multiple real estate assets with an aggregate value of over \$200 million

Land Tracts: Has performed multiple assignments appraising conservation easements. Experienced in appraising land tracts along river corridors and other environmentally sensitive areas

Special Use: Data centers, parcel distribution centers, churches, schools

PROFESSIONAL AFFILIATIONS AND LICENSES:

Appraisal Institute. Has served the local Chapter in multiple roles.
Earned CCIM designation from the CCIM Institute in August of 2008
Designated as a Level 5 Appraiser by the Georgia Department of Transportation
Atlanta Commercial Board of Realtors
Georgia Certified General Real Property Appraiser - 6103
Georgia Real Estate Broker - A159535