

**DAVID K. HIGGINS, MBA**  
Associate - Pritchett, Ball & Wise, Inc.

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**EDUCATION:**      1970      United States Air Force Academy; BSEM, Bachelor of Science in Engineering Mechanics

                         1978      Ball State University; MBA

The Appraisal Institute education courses, exams, and seminars satisfactorily completed:

2007	Advanced Applications	2005	New Technology for RE Appraisers
2006	Advanced Sales Comparison and Cost Approaches	2005	Basic Income Capitalization
2006	Eminent Domain Law Update	2005	Residential Market Analysis and Highest Best Use
2006	General Applications	2005	National Uniform Standards of Professional Appraisal Practice (USPAP)
2006	Market Analysis and Highest and Best Use	2005	Basic Appraisal Principles
2005	Advanced Income Capitalization	2005	Basic Appraisal Procedures
2005	Business Practice and Ethics		

The Institute of Business Appraisers education courses, exams, and seminars satisfactorily completed:

2007	8002A – Essentials of Business Appraisal
2007	8002B – Essentials of Business Appraisal
2007	AIBA Written Exam
2006	Business Valuation Symposium

**EXPERIENCE:**      Associate with Pritchett, Ball & Wise, Inc. in Atlanta since November 2005 assisting in the fields of market research, market studies and appraisal of numerous parcels of real property of varying property types.

**PROFESSIONAL AFFILIATIONS AND LICENSES:**

Associate Member of the Appraisal Institute  
Member Institute of Business Appraisers  
Georgia Registered Real Property Appraiser - 286038