

PRITCHETT, BALL & WISE, INC.

REAL ESTATE APPRAISERS & CONSULTANTS



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

Joe W. Ball, MAI
George S. Petkovich, MAI, CCIM, SR VP

1389 Peachtree Street NE, Suite 300
Atlanta, Georgia 30309
(404) 874-4499
www.pbwatlanta.com

Founded in 1954 by
J. H. Pritchett, MAI
(1922 – 2002)
Henry J. Wise, CRE, MAI, CBA
(Retired Jan 2008)

Mr. James H. Pritchett founded Pritchett & Company in 1954. The successor company, Pritchett, Ball & Wise, Inc., has greatly expanded its range of professional services over the past five decades, and is now actively engaged in the professional practice of real estate appraisal and consulting, litigative consulting, and commercial brokerage. In January 2002, James H. Pritchett, MAI, the firm's founder and one of the appraisal industry's best-respected practitioners and educators, died after an extended illness.

The Firm has extensive experience with all types of real estate including commercial, industrial, multi-family, residential subdivisions, special-purpose properties, resorts, acreage and vacant land. The majority of our real estate valuation and consulting services are conducted for such purposes as mortgage lending, estate matters, land conservation, real estate tax appeals, and litigation valuation for condemnation, bankruptcy and foreclosure proceedings. The firm has extensive experience in providing expert witness testimony in a wide variety of litigation valuation proceedings. Joe W. Ball, MAI, and Henry J. Wise, MAI, CBA/BVAL, CRE (retired January 31, 2008) are qualified as expert witnesses in local, state and federal courts. Mr. Ball also accepts assignments as a Special Assessor in litigation matters.

Pritchett, Ball & Wise, Inc. undertakes assignments in various segments of the real estate market, including appraisal, market analysis, brokerage, and consultations. An area of special interest to the firm over the past fifteen years has been providing appraisal and consulting services related to land conservation and preservation for such clients as the National Park Service, the US Forest Service, the US Army Corps. of Engineers, the US Department of Justice, The Nature Conservancy of Georgia, Georgia Department of Natural Resources, the Trust For Public Land, the Georgia Land Trust (formerly Chattowah Open Land Trust), and private land owners of environmentally sensitive properties. Mr. Ball, Mr. Petkovich and others in the firm, have extensive experience in appraising Conservation Easements, an area of special interest for the firm. Mr. Ball, Mr. Petkovich and Mr. Sheppard have all successfully completed the Educational Program entitled "Valuation of Conservation Easements" and have received the Certificate of Completion. This new program was jointly developed and offered by the Appraisal Institute, the American Society of Farm Managers and Rural Appraisers, the American Society of Appraisers and the Land Trust Alliance.

The Firm provides a variety of services in order to best suit the needs of the client. Our narrative appraisal reports comply with the Uniform Standards of Professional Appraisal Practice (USPAP). We also offer market analyses, feasibility studies, brief narratives and summary reports, depending on the intended use and intended users of the appraisal services. Our consulting assignments are closely tailored to our client's needs, and may not include any formal written report. We provide litigation support consulting services to assist attorneys in evaluating evidence and formulating their case. We assist companies in evaluating their corporate real estate portfolios and in valuation of their assets. We assist individuals in making judgments about estate planning, and we help property owners plan their exit strategies. We consult with property owners on issues of ad valorem

taxation. Our consulting services are most useful when the parties involved need an objective valuation expert who can assist them to better understand their position and plan for the future.

Joe W. Ball, MAI, President, George S. Petkovich, MAI, CCIM, Sr. Vice President and Andy D. Sheppard, MAI, Senior Appraisal Associate, have earned the MAI designation from the Appraisal Institute, which is the best-respected professional designation for commercial real estate appraisers. Traditionally, all of our real estate appraisers pursue professional designations.

We maintain one of the most complete data libraries in the Atlanta area and computer access to local and national databases on business and real estate. Our clients receive the most current market information available.

Mr. Pritchett, the firm's founder and former Chairman, who died in January 2002, was considered to be an exceptional educator and mentor, having taught hundreds of valuation-related courses for the Appraisal Institute (and its predecessor, The American Institute of Real Estate Appraisers), Emory University Law School and other organizations. He is also acknowledged by his peers and clients as having been one of the finest providers of expert witness services in the region. In 2002 the Appraisal Institute established the annual James H. Pritchett Award *In recognition of an outstanding contribution to the appraisal profession in the area of education and professional development.*

Joe W. Ball obtained his MAI designation in 1983 and has been involved in the appraisal of all types of commercial real estate, with a special interest and experience in appraising land for conservation purposes, estate valuation, and commercial brokerage. Mr. Ball and Mr. Petkovich have extensive experience in appraisals for property tax appeals in Fulton and DeKalb Counties, Georgia. Mr. Ball also serves as the principal real estate broker for the firm. Mr. Ball has primary responsibility for managing the business of the firm, and for reviewing the appraisal reports generated by members of the firm. He has been very active in leadership roles with the Appraisal Institute, both on a regional and local level. Most recently, he served on the Board of Directors of the Atlanta Chapter of the Appraisal Institute in 2000-2002, Vice President 2003, President 2004 and Chapter Director 2005-2007. He served as 2008 - 2009 Chairman of the Atlanta Chapter's Leadership Development Committee.

George S. Petkovich, MAI and CCIM joined the firm in 1996. Mr. Petkovich, who earned the Master of Science in Real Estate (MSRE) Degree from Georgia State University in 1994, became a principal in the firm in 2001. Mr. Petkovich earned his MAI designation from the Appraisal Institute in 2004 and the CCIM designation from the CCIM Institute in 2008. Mr. Petkovich has been active in the Atlanta Area Chapter of the Appraisal Institute, serving it in multiple roles.

Henry J. Wise, who was a principal and Senior Vice President in the firm until his retirement in early 2008, achieved the MAI designation in 1990, the CBA (Certified Business Appraiser) and BVAL (Business Valuator Accredited in Litigation) from the IBA (Institute of Business Appraisers) in 2000. Henry is one of the few appraisers in the United States designated in both business and real estate appraisal. He is a frequent contributor of educational articles and papers, teaches for both professional organizations and is a part time member of the faculty at Georgia State University. Henry is an active member of various committees of The Appraisal Institute. He was elected to serve as Treasurer for 2004, Secretary 2005, Vice President 2006, President 2007, serves on its Board of Directors and is Chairman of Associate Member Guidance. Henry became a member of CRE in October of 2004. He retired from Pritchett, Ball & Wise, Inc. January 2008, but continues his relationship with the firm by handling existing litigation cases and by taking on occasional assignments that are of special interest to him.

Pritchett, Ball & Wise, Inc. is proud to announce that Andy D. Sheppard, MAI, has become the firm's most recent MAI designated appraiser. Mr. Sheppard is a graduate of the real estate program of Georgia State University and has been with Pritchett, Ball & Wise, Inc. since 1998. Thanks to Andy and the other fine associates at the firm, it is clear that Pritchett, Ball & Wise, Inc. has an excellent future.

Given our combined, experience, skills, technological advancement and fifty years of continuity, Pritchett Ball & Wise, Inc. ensures clients that they will receive the most professional, accurate appraisal and consulting information, real estate and related advice and counsel available in the industry.

Partial Listing of Institutional Clients

AT&T Services, Inc.

Carson Developments, Inc.

Duke Realty

Flint Timber

Garber-Sugarman, LLC

Highwoods Properties

Household International, Inc.

Investors Management Co.

Mark Robinson Trusts

Moreland Altobelli

National Affordable Housing Trust

Paces Properties, Inc.

Piedmont Bank

Selig Enterprises

Southeast Financial Consultants

Sunlink, An AT&T Co.

SunTrust Bank

TBS Properties, Inc.

United Parcel Service

U. S. Trust

Bank of America, Private Wealth Management

Wachovia Bank, N.A.

Wells Fargo Bank

Partial Listing of Legal Clients

Arnall, Golden & Gregory

Alston & Bird

Bentley, Bentley and Bentley

Chamberlain, Hrdlicka, White, Williams & Martin

Decker & Hallman

Hicks, Maloof & Campbell

Howrey & Simon

Halsey G. Knapp, Jr., Esquire

Kilpatrick Stockton

King & Spalding

Long, Aldridge & Norman

McCullough Sherrill, LLP

Morris Law Firm

Pursley, Lowery & Meeks

Smith, Gambrell & Russell, LLP

Sutherland, Asbill & Brennan

Swift, Currie, McGhee & Heirs

Troutman Sanders LLP

Womble Carlyle

Partial Listing of Land Trust Clients

Atlantic Coast Conservancy, Inc.

Georgia Land Trust, Inc.

The Conservation Fund

The Nature Conservancy of Georgia

The Trust for Public Land

Partial Listing of Government Clients

City of Atlanta

DeKalb County Gov't., Natural Resource Management

DeKalb County, Georgia

Forsyth County, Georgia

Georgia Department of Community Affairs

Georgia Department of Natural Resources

Georgia State Properties Commission

Gwinnett County Department of Law

Gwinnett County Department of Transportation

U.S. Department of Interior

U.S. Department of Justice

**United States Attorney's Office for the
Northern District of Georgia**

U. S. Forest Service

U. S. National Park Service

Summary
of
Qualifications

JOE W. BALL, MAI
President - Pritchett, Ball & Wise, Inc.

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(404) 874-4499

joeball@pbwatlanta.com

EDUCATION:

1965-1969 Mississippi State University; School of Business; Bachelor of Science
1970-1971 University of Georgia; Graduate Division, Real Estate & Urban Development

The Appraisal Institute education courses, exams, and seminars satisfactorily completed:

2011	Analyzing Tenant Credit Risk and Commercial Lease Analysis	2004	Forecasting Revenue
		2004	State of Atlanta
2010	Distressed & Depressed RE: Have We Digressed?	2004	Mark (to Market): Valuation for Financial Reporting
2010	Step Up to Leadership & Stand-Out in Your Appraisal Career.	2003	Analyzing Distressed Real Estate
2009	National USPAP Equivalent Course	2003	Appraisal Consulting: A Solutions Approach
2009	The Art of Appraising in a Recession	2002	Standards of Professional Practice, Part C
2009	Regulatory Update: 2009 Issues & Answers	2002	Partial Interest Valuation (Divided)
2008	Valuation of Conservation Easements	2001	USPAP Update 2001
2007	State of Atlanta; Green, Global & Grinding it out	2001	Analyzing Commercial Lease Clauses
2007	USPAP Update 2007		- Understanding Implications For Property Value and Marketability
2007	Business Practices and Ethics		
2006	State of Atlanta: Bubble or Bounce?	2001	Technology & Real Estate Appraisal
2006	Scope of Work and New USPAP Requirements	2000	Valuation 2000 Conference
2006	Legislative Update		Real Estate Cycles: Trends in Values
2005	New Tech for RE Appraisers: Cool Tools		Partial Interests: Theory & Case Law
2005	Nat'l USPAP Equivalent Course		Determination of Value - What is Fair?
2005	State of Atlanta		Land Values at the Rural-Urban Fringe
2005	Reappraising, Readdressing, Reassigning	2000	Federal Land Exchanges & Acquisitions
		2000	Leadership Development & Advisory Council
		1983	Received MAI Designation

EXPERIENCE:

Engaged in real estate valuation, brokerage and consultation since November, 1971. Involved in diversified assignments for such clients as: national and state lending institutions, attorneys, investment trusts, City of Atlanta, DeKalb County, Georgia, State of Georgia, Georgia Dept. of Natural Resources, Georgia State Properties Commission, U.S. Dept. of Justice, U.S. Dept. of Ag. Forest Service, U.S. Dept. of Interior National Parks Service, Internal Revenue Service, Federal Aviation Administration, The Nature Conservancy of Georgia, Georgia Forestry Commission, The Trust for Public Land, Georgia Land Trust and private individuals. Have qualified as expert witness in condemnation, zoning, foreclosure, property tax appeals and bankruptcy proceedings. Past faculty member - Atlanta Area Technical Education Center - Real Estate Appraising Basic Principles. Have past experience with Federal Home Loan Bank Board, FIRREA appraisal regulations, and Uniform Appraisal Standards for Federal Land Acquisitions (UASFLA). Appraisal assignments include the following types of properties:

Residential: subdivision land, apartments, and condominiums.

Commercial: vacant land, office buildings/parks, retail stores, shopping centers, regional malls, restaurants, multi-use projects, resort islands.

Industrial: vacant land, warehouses, distribution facilities, manufacturing plants, special purpose, business parks.

Special Use: churches, schools, sports and entertainment facilities, steel plants, automobile assembly plants.

Condemnation: powerline easements, pipeline easements, highway right-of-way, rapid transit acquisitions.

Large Land Tracts: special interest in appraising land tracts along river corridors and other environmentally sensitive areas. Extensive experience with Conservation Easements, and other preservation/conservation activities.

PROFESSIONAL AFFILIATIONS:

The Appraisal Institute, MAI Member No. 6742. Currently Certified.

The Appraisal Institute, Atlanta Chapter, Member Strategic Plan Project Team 2009; Chair - Leadership Development Panel 2008-2009; Chapter Director 2005-2007; Chapter President 2004; Vice President 2003; Secretary 2002; Treasurer 2001; Board of Directors 2000-2002; Regional Representative 1996 and 1997; Regional Ethics and Counseling Panel, 1990-1998
Designated Realtor, Atlanta Board of Realtors, Georgia Assoc. of Realtors, National Assoc. of Realtors
Licensed Broker - State of Georgia and State of South Carolina Real Estate Commissions
Georgia Certified General Real Property Appraiser #000637

Designated as a Level 5 Appraiser by the Georgia Department of Transportation

GEORGE S. PETKOVICH, MAI, CCIM
Senior Vice President - Pritchett, Ball & Wise, Inc.

1389 Peachtree Street, N.E.
george@pbwatlanta.com

Atlanta, Georgia 30309

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EDUCATION: 1989 University of Georgia; Bachelor of Arts in Economics
1994 Georgia State University; Master of Science, Real Estate

Education courses, exams, and seminars satisfactorily completed:

1998 Standards of Professional Practice, Part A (USPAP)
1998 Standards of Professional Practice, Part B
1998 Eminent Domain and Condemnation Appraising Seminar
1999 Advanced Income Capitalization (Course 510)
2000 Highest and Best Use and Market Analysis (Course 520)
2000 Advanced Sales Comparison and Cost Approaches (Course 530)
2001 Report Writing and Valuation Analysis (Course 540)
2001 Partial Interest Valuation (Divided)
2002 Advanced Applications (Course 550)
2006 Federal Land Acquisitions
2007 Instructor for Appraisal Institute Conservation Easement Seminar
2008 Valuation of Conservation Easements Certificate Program
2009 Introduction to Valuation for Financial Reporting
2009 The Art of Appraising in a Recession
2010 State of Atlanta
2010 Appraising Distressed Assets

EMPLOYMENT: 1989-1990 CB Commercial Real Estate Services; Market Researcher
1990 - 1996 Ackerman & Co.; Market Research and Retail Leasing
1996-Present Pritchett, Ball & Wise, Inc.; Appraisal, Consultation and Brokerage

EXPERIENCE: Employed in the Atlanta commercial real estate market since December 1989 in the fields of market research, brokerage and appraisal. Licensed associate broker in the state of Georgia and has negotiated and closed approximately six million dollars in real estate transactions, as an agent or principal. As an Associate at Pritchett, Ball & Wise Inc. has been involved in market studies, consultations and the appraisal of numerous parcels of real property of varying property types including:

Residential: Apartments, multifamily land, townhomes, subdivision land and single-family homes

Retail: Multi-tenant shopping centers, bank branches, fast food restaurants, service stations, other freestanding retail and commercial land

Industrial: Single and multi-tenant office warehouse and manufacturing buildings and land

Office: Appraisal of single and multi-tenant office buildings and office land.
Provided investment advisory services to a Fortune 100 client regarding multiple real estate assets with an aggregate value of over \$200 million

Land Tracts: Has performed multiple assignments appraising conservation easements. Experienced in appraising land tracts along river corridors and other environmentally sensitive areas

Special Use: Data centers, parcel distribution centers, churches, schools

PROFESSIONAL AFFILIATIONS AND LICENSES:

Appraisal Institute. Has served the local Chapter in multiple roles.
Earned MAI designation from the Appraisal Institute in October of 2004
Earned CCIM designation from the CCIM Institute in August of 2008
Designated as a Level 5 Appraiser by the Georgia Department of Transportation
Atlanta Commercial Board of Realtors

Georgia Certified General Real Property Appraiser - 6103

Georgia Real Estate Broker - A159535

ANDY D. SHEPPARD, MAI

Pritchett, Ball & Wise, Inc.

1389 Peachtree Street, N.E.

Atlanta, Georgia 30309

(404) 874-4499

EDUCATION:

1998

Georgia State University: Bachelor of Arts Degree in Real Estate

Appraisal Institute education courses, exams and seminars completed:

2010	ARGUS Certification Training	2000	Course 520 – Highest & Best Use / Mkt. Analysis
2010	Experience Review Training	2000	Course 510 – Advanced Income Capitalization
2009	Condemnation Appraising: Principles & Applications	2000	Appraisal of Special Purpose Properties
2008	Conservation Easement Certification Program	2000	Course 310 - Basic Income Capitalization
2008	Awarded MAI Designation	2000	Valuation of Detrimental Conditions
2006	Comprehensive Examination	1999	Supporting Sales Comparison Adjustments
2006	Course 420 - Business Ethics	1999	Appraisal of Local Retail Properties
2005	Litigation Appraisal	1999	Course 120 – Appraisal Procedures
2005	Course 550 – Advanced Applications	1999	Course 110 – Appraisal Principles
2004	Course 540 – Report Writing	1998	Eminent Domain & Condemnation
2002	Evaluating Commercial Construction	1998	Course 420 Business Ethics
2001	Course 530 – Adv. Sales and Cost Approach	1998	Course 410 USPAP

Excludes Seminars, Symposiums, Meetings, Recurring Bi-Annual USPAP Update Course [2004, 2006, 2008, 2010]

EMPLOYMENT:

3/98 - Present

Pritchett, Ball & Wise, Inc.; Appraiser

EXPERIENCE:

As an appraiser at Pritchett, Ball & Wise, Inc., I have been involved in the study, analysis and valuation of various property types, including:

- **Vacant Land:** Commercial, industrial, mixed-use, single- and multi-family residential, conservation easements, Beltline acquisitions, borrow pits, wetlands mitigation tracts, tower sites;
- **Market Analysis:** Feasibility studies for proposed multi-family projects, cell tower influence on residential property values, city-wide effect of F-18 noise on residential property values, factors affecting valuation of wetlands properties in the Everglades and Big Cypress regions of Florida;
- **Residential:** Proposed, existing and rehabilitation assignments for conventional and program-assisted apartments, including HOME and Low-Income Housing Tax Credit financed properties;
- **Industrial:** Single- and multi-tenant buildings, textile and manufacturing plants, bulk and distribution warehouses, 1M+ SF warehouse space, chilled/refrigerated production space;
- **Office:** Single- and multi-tenant offices, banks, call centers, medical/surgery centers;
- **Retail:** Convenience stores, storefront retail, free-standing restaurants; and
- **Miscellaneous:** Condemnation appraisal, expert witness preparation, mineral rights, quarries, waste treatment facilities, landfill properties and contaminated properties. I hold a Certificate of Completion for the Valuation of Conservation Easements, dated 6/2008, as offered by the American Society of Appraisers, the American Society of Farm Managers and Rural Appraisers and the Appraisal Institute and endorsed by the Land Trust Alliance.

PROFESSIONAL AFFILIATIONS:

Designated Member of the Appraisal Institute - MAI #12520

Georgia Certified General Real Property Appraiser - CG #7384

2009-2010, 2011-2012 Chair, General Associate Guidance Committee [Appraisal Institute]

2009-2010 Alternate Regional Representative [Appraisal Institute]

2011-2012 Regional Representative [Appraisal Institute]

HENRY J. WISE, CRE, MAI, CBA/BVAL
Pritchett, Ball & Wise, Inc.

1389 Peachtree Street, N.E. Atlanta, Georgia 30309 404) 874-4499 hjw@pbwatlanta.com

Henry J. Wise is a Counselor of Real Estate, a commercial real estate appraiser and a business appraiser whose practice involves a substantial amount of work as an expert witness. He earned the MAI designation from The Appraisal Institute, and the CBA (Certified Business Appraiser) and the BVAL (Business Valuator Accredited for Litigation) with the Institute of Business Appraisers (IBA). He has been accepted as an Expert Witness by the Federal Bankruptcy Court; the U.S. Department of Justice; the Internal Revenue Service; the Farmers Home Administration; and Superior, State and Probate Courts in Georgia, Texas and Massachusetts.

He has appraised a number of unusual properties; including mines, caverns, utility systems, a brewery, a university, a ski facility, the fourth largest island of the U. S. Virgin Islands, mountain resorts, seaside resorts and several marinas. He prepared a market analysis of the Everglades for the U.S. Department of Justice. More usual real estate assignments include vacant land, office, retail, commercial, industrial, hotel, and multi-use properties. Business valuation assignments include fast food restaurants, automobile and truck dealerships, a car rental facility, a flight training facility, gas stations and truck stops, a nursery and other small or closely held businesses. He has appraised marketability discounts and minority discounts for estate and gift purposes for family limited partnerships, limited liability companies, Rule 144 stock, closely held stock, undivided interests and other fractional interests in real estate and business.

Clients include the U.S. Department of Justice; The U. S. Department of Labor; the U. S. General Services Administration; and the National Parks Service; the State of Georgia Department of Transportation and the Georgia Department of Labor; The Trust Departments for Suntrust, Wachovia and NationsBank; as well as most lending departments from banks throughout the southeast. He has undertaken litigation assignments from Pursley, Howell, Lowery & Meeks; Alston Bird; Troutman Sanders; Chamberlain, Hrdlicka, White, Williams & Martin; and several other regional and national law firms. A detailed client list for references will be provided upon request.

EDUCATION

1957-1961	BA	Hiram College, Hiram, OH; Political Science
1963-1965	MA	Emory University, Atlanta, GA; Political Science
1974-1976	MS	Georgia State University, Atlanta, GA; Urban Economics
1985-1986	GCRE	Graduate Certificate in Real Estate; Georgia State University

APPRAISAL INSTITUTE CONTINUING EDUCATION COURSES: CURRENT CYCLE – 2004-2008

Program Title	End Date	Type	Hours
Online 7 Hour National USPAP Equivalent Course	12/15/2007	Online	7.0
General Appraiser Income Approach (Part II)	11/15/2007	Program	0.0
Atlanta Area Chapter 2007-4th Quarter Dinner Meeting	11/15/2007	Program	1.0
General Appraiser Income Approach (Part I)	11/08/2007	Teaching	27.0
State of Atlanta:Green, Global & Grinding it Out (Morning)	10/18/2007	Program	4.0
State of Atlanta:Green, Global & Grinding it Out (Afternoon)	10/18/2007	Program	4.0
Experience Training Seminar	10/11/2007	Program	3.0
Atlanta Area Chpt 2007 3rd Quarter Dinner Meeting	08/23/2007	Program	1.0
Economic Forecasting Ctr Conference, 3rd Quarter 2007	08/22/2007	Program	3.0
Instructor Leadership & Development Conference (Current)	08/19/2007	Program	21.0
AQB Awareness Training for Appraisal Institute Instructors	08/15/2007	Online	2.0
Rates and Ratios: Making sense of GIMs, OARs, and DCFs	07/16/2007	Program	7.0
Appraising Interesting Holes in the Ground: Caves	04/26/2007	Program	4.0
Atlanta Area Chapter 2007, 2nd Quarter Dinner Meeting	04/26/2007	Program	1.0
Appraising Interesting Holes in the Ground: Caves	04/17/2007	Program	3.0
Real Estate Finance Statistics and Valuation Modeling	02/21/2007	Program	15.0
Atlanta Area Chapter 1st Quarter Dinner Meeting	01/25/2007	Program	1.0
Case Studies in Partnership and Common Tenancy Valuation	12/08/2006	Teaching	14.0
Spotlight on USPAP: Confidentiality & Work Files	11/16/2006	Program	3.0
Atlanta Area Chapter 4th Quarter Dinner Meeting	11/16/2006	Program	1.0
2006 Scope of Work and the New USPAP Requirements	08/17/2006	Program	3.0
Atlanta Area Chapter 3rd Quarter Dinner Meeting	08/17/2006	Program	1.0
2006 Scope of Work and the New USPAP Requirements	06/09/2006	Program	3.0
Using Appraisal Skills for Non-Appraisal Profit	04/27/2006	Program	4.0
2006 Legislative Update	02/09/2006	Program	4.0
New Technology for the RE Appraiser: Cool Tools	11/17/2005	Program	3.0
2005 State of Atlanta	09/15/2005	Program	4.0
7-Hour National USPAP Update Course	08/04/2005	SPP	7.0
Market Analysis and the Site to Do Business (7 Hour)	07/29/2005	Program	7.0
Committee CE Credit - Chapter level	06/20/2005	Meetings	7.0
Expand Your Practice - Succeed as an Expert Witness	04/28/2005	Program	4.0
CRE 2005 Midyear Meeting	04/06/2005	Program	9.0
Experience Training Seminar	02/17/2005	Program	3.0
Reappraising, Readdressing, Reassigning	01/27/2005	Program	3.0
Ethics, Dilemmas & Practices	12/14/2004	Program	3.0
Uniform Appraisal Standards for Federal Land Acquisitions	12/09/2004	Teaching	16.0
Forecasting Revenue Seminar	11/18/2004	Program	4.0
2004 State of Atlanta	09/23/2004	Program	4.0
The Emerging Mark-to-Market: Valuation for Financial Rptg.	07/15/2004	Program	3.0

PUBLICATIONS

Chapter 17 "The Appraiser in the Workout Process: What Is Your Property Worth Today," THE REAL ESTATE WORKOUT DESK BOOK; Howard Z. Zuckermen, Ed., Probus Publishing, Chicago, 1992.

Journal of Applied Real Estate Research, Vol. 1, No. 1, GSU Press, "Valuing Land In The Floodplain"

Valuation Insights & Perspectives, Vol. 5, No. 2, The Appraisal Institute, "The IRS's New Alternative Dispute Resolution Mediation Process."

Georgia Eminent Domain Trial Practice, Program Materials 2001; "The Business and Real Estate Appraisal From The Point Of View Of A Forensic Appraiser, 1/25/01,

Georgia Eminent Domain Trial Practice, Program Materials 2002; "The Business Appraisal In Eminent Domain, 1/24/02

Georgia Eminent Domain Trial Practice, Program Materials 2003; "Appraiser Ethics", 1/23/03

Proceedings of the 2002 IBA Annual Conference, Washington, DC, May 2002. "Tying It All Together – A Case Study".

Business Appraisal Practice, The Institute of Business Appraisers, Inc. (IBA), "Appraising Fractional Interests" Fall 2003, Pages 4-18

Proceedings of the 2005 SE Chapter IBA Annual Conference, Atlanta, GA, Sept. 2002. "Wrongful Takings and Eminent Domain.

EXPERIENCE

1991-Present Vice President, **Pritchett, Ball & Wise, Inc.**, Atlanta, GA
1987-1991 Analyst & Appraiser, **Pritchett, Ball & White, Inc.**, Atlanta GA
1971-1987 President, **Wise & Associates, Inc.**, Atlanta, GA
1968-1971 Director for Services, **The Georgia Municipal Association**, Atlanta, GA
1963-1968 Instructor, **West Georgia College**, Carrollton, GA; **University of North Carolina at Charlotte**, Charlotte, NC

Note: A detailed list of appearance as expert witness consistent with the requirements of the Federal Rules of Evidence will be provided upon request.

PROFESSIONAL AFFILIATIONS

Counselor In Real Estate, CRE, 2004; No. 11506

Georgia General Certified Real Estate Appraiser # 000202

The Appraisal Institute, MAI Member No. 8489, SE Regional Member Yr. 2006-2009, National Admissions Panel 1996 - present, Candidates Guidance Committee, 2000; National Instructor, 2002 - present

The Appraisal Institute, Chapter Number 21, Member, Board of Directors, 2000-2002; Treasurer, 2004, Secretary, 2005, Vice President, 2006

Adjunct Faculty, College of Business Administration, Georgia State University

Mediator, IRS Alternative Dispute Resolution

Arbitrator, Georgia Property Tax Disputes

Southern Building Codes Congress (DSBCC); Certified Housing Rehabilitation Inspector

Member, Institute of Business Appraisers (IBA) No. 8184-01; National Instructor

Affiliate Member, Georgia Business Broker's Association.